

Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 281400Z APR 75
FM AMEMBASSY LIBREVILLE
TO DR. RENATO W. SPERA
ROBIN INTERNATIONAL, INC
410 PARK AVENUE
NEW YORK, N.Y. 10022
TEL: 212-752-3900
INFO SECSTATE WASHDC 6362
USDOC WASHDC

UNCLAS LIBREVILLE 0615

E.O. 11652: N/A

TAGS: BEXP, US, GB

SUBJ: ROBIN INTERNATIONAL

1. SERIGNE FALL, AFRIQUE INVESTISSEMENTS, STOPPED IN
EMBASSY APRIL 28 LOOKING FOR YOU. HE ARRIVED LIBREVILLE
APRIL 23 BUT COULD NOT DISCOVER WHERE YOU WERE STAYING.
HE HAS HAD SEVERAL FRUITFUL MEETINGS WITH THE PRESIDENCY
AND REQUESTS THAT YOU URGENTLY SEND FOLLOWING TO LIBREVILLE:

A. EXPERT WITH COMPLETE PROPOSAL FOR MERCHANT FLEET
(TANKERS) INCLUDING FINANCING, CONSTRUCTION, MANAGEMENT AND
TRAINING. GOVERNMENT EXTREMELY INTERESTED IN THIS
PROPOSAL AND FALL BELIEVES BASIC PRELIMINARY AGREEMENT
WITH GOVERNMENT CAN BE SIGNED IF SUCH PROPOSAL PROVIDED.

B. EXPERT CAPABLE OF DISCUSSING BUILDING OF HOTEL.
GOVERNMENT VERY INTERESTED IN BUILDING ONE-THOUSAND ROOM
HOTEL, AND FALL ALSO BELIEVES IT POSSIBLE TO SIGN BASIC
PRELIMINARY AGREEMENT ON THIS PROJECT. FALL REQUESTS
CONFIRMATION OF INTEREST RATE GIVEN BY EXIMBANK ON
CAP MANUEL HOTEL PROJECT AS WELL.

C. COPY OF YOUR BASIC DOCUMENT ON HOSPITALS INCLUDING SPECIFICA-
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TIONS, COSTS, SERVICES PROVIDED, ETC. WHILE FALL DOES NOT EXPECT

THAT ANYTHING COULD BE SIGNED IMMEDIATELY ON HOSPITALS,
HE CONFIDENT THAT IF POSSIBLE FOR ROBIN TO GET CONTRACT
IN THIS AREA AS WELL.

2. FALL CURRENTLY STAYING IN LIBREVILLE AWAITING YOUR
REPLY. PLEASE ADVISE. REGARDS. MARC BAAS, ECONOMIC/
COMMERCIAL OFFICER.MCKESSON

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